

City of Sunnyvale, California
Invitation for Bids No. F15-02
Quintuple Combination Fire Service Apparatus
Bid Summary

<i>Vendor Address</i>				A2Z Fire Apparatus 3418 52nd Ave. Sacramento, CA 95823	Ferrara Fire Apparatus, Inc. 27855 James Chapel Rd. Holden, LA 70744	Hi-Tech Emergency Vehicle Svc. 444 W. Greger St. Oakdale, CA 95361	Kovatch Mobile Equipment Corp. 1 Industrial Complex Nesquehoning, PA 18240
<i>Phone Contact</i>				916-399-2900 Randy Powell	800-443-9006 Chris Ferrara	800-225-0182 Michael Shea	800-235-3928 x5143 Pete Hoherchak
Bid Item	Description	Qty	Unit	Unit Price	Unit Price	Unit Price	Unit Price
1	100 foot Aerial Platform Truck	1	EA	986,985.00	974,171.00	No Bid	971,631.00
	Year/Make/Model			2015 E-One HP100 Platform	2015 Ferrara 100' Rear Mount Platform	N/A	2015 KME 102' Aerialcat Platform
1	110 foot Aerial Ladder Truck	1	EA	888,186.00	858,895.00	908,382.00	907,406.00
	Year/Make/Model			2015 E-One HP100 Ladder Truck	2015 Ferrara HD107, 107 Rear Mount Ladder	2015 Spartan ERV 103' Rear Mount Aerial	2015 KME 109' Aerialcat Ladder
1	75 foot Aerial Ladder Truck	1	EA	734,577.00	748,132.00	794,055.00	824,286.00
	Year/Make/Model			2015 E-One HP75 Ladder Truck	2015 Ferrara HD77, 77' Rear Mount Ladder	2015 Spartan ERV 75' Rear Mount Aerial	2015 KME 79' Aerialcat Ladder
Total Cost without Trade-in Allowance				\$2,609,748.00	\$2,581,198.00	\$1,702,437.00	\$2,703,323.00
	Trade in, Unit 092-2	1	LOT	-30,000.00	-40,000.00	-45,000.00	-30,000.00
	Trade-in, Unit 090-2	1	LOT	-30,000.00	-40,000.00	-40,000.00	-30,000.00
TOTAL COST WITH TRADE-IN ALLOWANCE				\$2,549,748.00	\$2,501,198.00	\$1,617,437.00*	\$2,643,323.00
	Delivery time			270 days	270 days		360-380 days
	Discount/Payment Terms			Prepayment	Prepayment		N/A

*NOTE: Although Hi-Tech Emergency Vehicle Service is the apparent low bidder, the bid total is for only two apparatus; no bid was submitted for Item 1, 100 foot Aerial Platform Truck.