

Library Marketing and Outreach

Lorianna Giarrizzo & Aydin Kwan Board of Library Trustees August 4, 2025



Marketing and Outreach Update

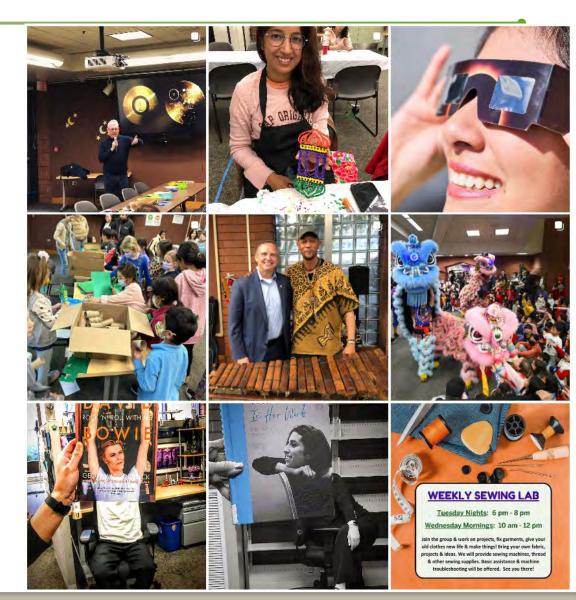


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Marketing

Goals for Marketing

- Increase awareness of library programs and services
- Communicate library's value to the community
- Attract potential employees, volunteers and community partners to work with or at the library



Primary Channels



- Email newsletter
- In-building marketing
- Social media
- Website
- Out-of-building marketing

Email Newsletter

Three audience segments: Adult, Teen, Kids



Adult Monthly Newsletter, July 7

Stay cool this summer by coming to the Library. Our building has air conditioning and water bottle refill stations, plus fun programs for all ages.

We're a third of the way through Summer Reading! Complete the reading challenge for your age group to win a completion prize. Prizes will be available from Aug. 1 to 31.

Happy Plastic Free July! Reducing plastic waste can be as easy as bringing a reusable mug to the coffee shop or your own container to a restaurant for leftovers. Browse our Plastic Free July booklist or visit Plastic Free July to find out what you can do to help reduce plastic waste.

Looking for an adventure close to home? Discover Sunnyvale landmarks in our Adventure Across Sunnyvale scavenger hunt. Also, mark your calendars for the Library's Passport to Asia: A Summer Reading Spectacular celebrating Asian cultures on Friday, Aug. 2.

Mark your calendar for our next Friends of the Sunnyvale Public Library Book Sale on Saturday, July 20 and Sunday, July 21.

This month we have three craft programs for adults: yarn pom-poms bookmarks, sustainable bird feeders and photo booth props.



July 2025

For a complete list of events, visit the Library's Events Calendar.

Summer Reading Program



Sign up between **June 1 and Aug. 31** and receive a **free paperback book**. After registering, stop by the Children's Information Desk to pick up your book.



Our summer programming continues through July! Join us for music, crafts, science and more.

Level Up at Your Library



Join Our Summer Reading Program

Join our Summer Reading Program, now through Aug. 31! Sign up online and log your books, or pick up a print reading log at the Information Desk.



Email Newsletter: Adult

- 53,569 subscribers (default at card registration)
- About 5 emails per month:
 - Monthly newsletter at the beginning of the month
 - Additional emails sent once per week to promote upcoming programs.
- Biggest source of registrations for adult programs



IN-PERSON: Adults Create: Sustainable Bird Feeders Tuesday, July 23, 6:30 to 8 p.m.

Learn how to make a sustainable bird feeder to put in your backyard or patio!

We will be making them with bird-friendly and eco-friendly materials. We will provide all necessary supplies.

This craft will take place in the Library Program Room.

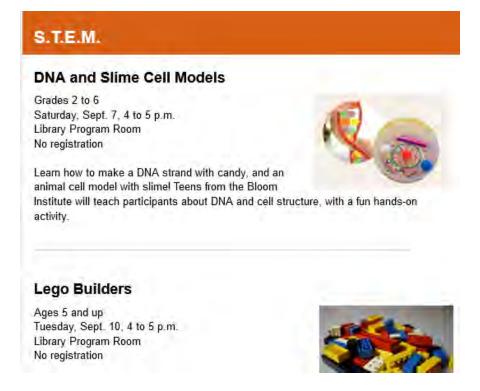
Registration is required.

Email Newsletter: Teen & Kids

- Monthly with occasional emails each month to help promote certain programs
- Promotes programs, cultural events, services, and databases







In-Building Marketing

- Print calendars
- Flyers
- Slideshows
- Programs



In-Building: Print Calendars

 Very popular marketing tool with families. Youth calendars available in English and Spanish; adult calendars available in English.





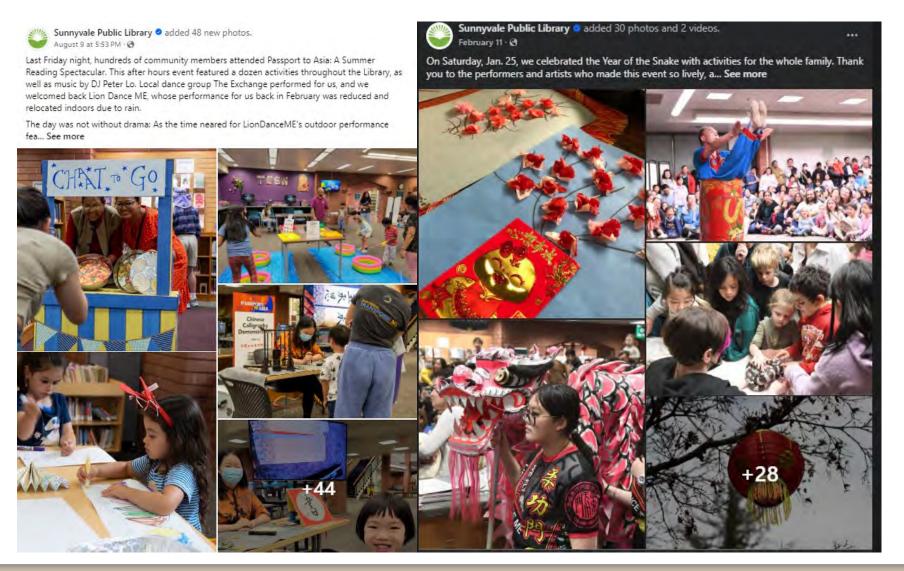
Social Media

- Mainly Facebook and Instagram
- Type of posts:
 - Communicating value
 - Informational
 - Advertising
 - Limited to large programs
 - Engagement boosters
- New Support: City Web and Communications Specialist will assist social media efforts



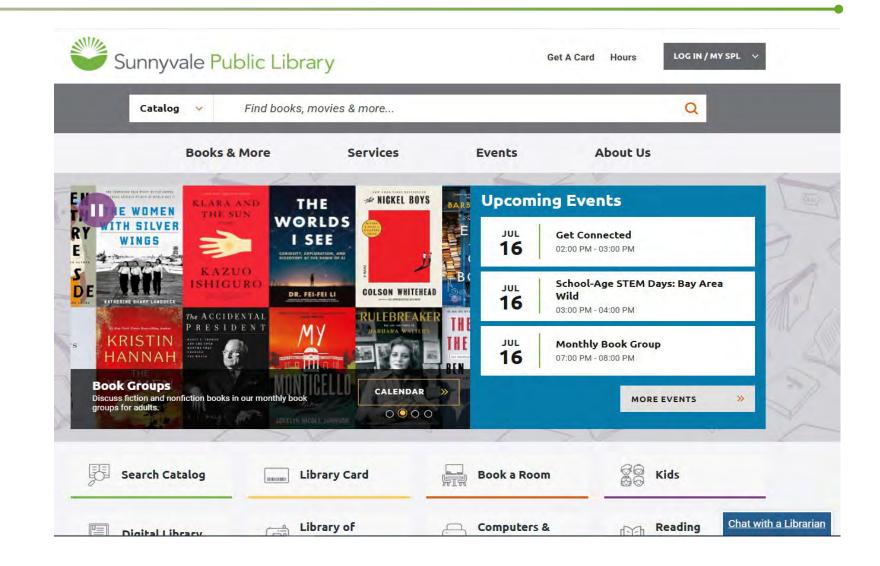
Social Media: Communicating Value

- Post-program recaps have high reach
- Big and small programs
- Stories to illustrate how the Library works for the community



Website

- Slideshow to promote big programs and major service updates
- All events on calendar
- Recent redesign reduced homepage bounce rate by 12%



Out-of-Building Marketing

- Flyers at Senior Center,
 Downtown
- Flyers at schools and PeachJar for special events

June Movies at the Library

Join us for two free movies in the Library Program Room. Seating is first come, first served. Visit the Sunnyvale Public Library at 665 W. Olive Ave.



Thursday, June 6, 1 to 3 p.m. Nomadland

Written and directed by Chloé Zhao (based on the bestselling non-fiction book), Nomadland follows the fictional character Fern (Frances McDormand) as she travels the country in a van searching for work after the Great Recession.

Nomadland was nominated for six Academy Awards, and won Best Picture, Best Director (Zhao) and Best Actress (McDormand).

This movie is rated R by the MPAA and has a run time of 1 hour 48 minutes. It will be presented with English captions for the hard of hearing.



Sunday, June 23, 2 to 5 p.m. Farewell My Concubine

Cheng Dieyi (Leslie Cheng) and Duan Xiaolou (Zhang Fengyi) grow up in the Peking Opera Academy. As actors, Dieyi assumes the female roles while Xiaolou plays masculine warlords. When Xiaolou marries a courtesan, Juxian (Gong Li), Dieyi becomes jealous, creating an explosive romantic triangle.

Farewell My Concubine Was nominated for Best Foreign Language Film at the Academy Awards.

This movie is rated R by the MPAA. It has a runtime of 2 hours 51 minutes. It will be presented with Mandarin Chinese with English subtitles.

Pursuant to the Americans with Disabilities Act, the City of Sunnyvale will make reasonable efforts to accommodate persons with disabilities: If you require special accommodation, please contact the library at 408-730-7300 or chat with a librarian five days in advance.



Outreach

Goals for Outreach

- Increase awareness of library programs and services
- Reach non-library users including traditionally underserved communities
- Build meaningful relationships with community members and other stakeholders

Creating Awareness: Youth and Families

- Partner Event Participation
 - Attended 11 events
 - Served 558 people
 - North County Resource Fair
 - Family Day at Station 5
- 6 City-Wide Events
 - 4th of July
 - Earth Day
 - Hands on the Arts

- School Engagement
 - Attended 30 events
 - Served 2,057 parents and students
 - Reading Nights
 - Back to School
 - ELAC Meetings
 - Offsite and onsite class visits



Open House, Vargas Elementary



Summer Reading Presentation, Fairwood Elementary

Reaching Non-Library Users: Youth and Families

- Offsite Programming
 - Created 29 programs
 - * Served 2,546 people
 - Storytimes and programs with Recreation camps
 - Storytime at Magical Bridge
 - STEM at Columbia
 Neighborhood Center
 - StoryWalk events throughout the City



Family Fun Nights, Washington Park



STEM at CNC



Lunchtime Librarian at CMS

Partnerships: Youth and Families

- Cross promote library programs and services with members of other organizations.
 - Recreation Services
 - School Librarians and Outreach Coordinators
 - Sunnyvale School District
 - Low-income housing developments
 - Sunnyvale Community Services
 - Sunnyvale Sister City (lizuka)



Child Care Fair, LRS Program



Sister City Display



Welcome Sign at Meridian Apartments

Creating Awareness: Adults

- Event participation
 - Sunnyvale Tech Expo
 - MidPen Housing
 - Summer Recreation Job Fair
 - Sunnyvale Pride Fest
 - Sunnyvale Farmer's Market



BIKE at Sunnyvale Farmer's Market

Sunnyvale Pride Fest

Reaching Non-Library Users: Adults

- Focus on adults with disabilities, esp. seniors
- Offsite Programming
 - Senior Center Book Group
- Home Delivery
 - 38 individual clients
 - 8 assisted living facilities



Home Delivery tote bag

Partnerships: Adults

- Recreation Services
- Assisted living facilities
- Environmental Services Department
- Friends of the Sunnyvale Library
- Sunnyvale Community Services
- Veterans' Groups
- Don Edwards San Francisco Bay National Wildlife Refuge
- Sunnyvale Art Club
- NOVA
- Silicon Valley Bike Coalition
- UC Master Gardeners
- Repair Café



Environmental Services Department







Questions?