

ATTACHMENT 1

**City of Sunnyvale, California
 Invitation for Bids No. F14-46
 Automated External Defibrillators
 Bid Tabulation**

<i>Vendor Address</i>				<i>HeartReady</i>		<i>Bound Tree Medical LLC</i>		<i>Health Education Services</i>	
<i>Phone Contact</i>				1565 The Alameda Suite 200 San Jose CA 95126 408-806-6310 Lori M. Lopez		5000 Tuttle Crossing Blvd Dublin OH 43106 415-435-3733 Chris Pearce		200 Waverly St #8 Menlo Park CA 94025 650-321-6500 Julianne Brawner	
Bid Item	Description	Qty	Unit	Unit Price	Total	Unit Price	Total	Unit Price	Total
1	Philips HeartStart FR3 ECG, including battery & SMART Pads III	59	EA	1,560.40	92,063.60	1,735.46	102,392.14	1,688.00	99,592.00
2	FR3 Primary Battery	59	EA	126.90	7,487.10	141.14	8,327.26	136.00	8,024.00
3	SMART Pads II, 5 pads per set	12	SET	97.76	1,173.12	24.05	288.60	105.00	1,260.00
4	FR3 Infant/Child Key	69	EA	45.59	3,145.71	50.17	3,461.73	49.00	3,381.00
5	Philips Rigid System Case	56	EA	114.21	6,395.76	127.03	7,113.68	122.00	6,832.00
6	Philips Small Soft Case	3	EA	75.20	225.60	83.64	250.92	80.00	240.00
7	FR3 Training Pack	2	EA	143.35	286.70	159.44	318.88	150.00	300.00
8	FR3 Training Battery Charger	2	EA	145.70	291.40	204.32	408.64	153.00	306.00
9	Replacement Training Pads III	20	EA	12.22	244.40	13.60	272.00	12.00	240.00
10	FR3 Bluetooth Transceiver Module	59	EA	65.33	3,854.47	72.66	4,286.94	68.00	4,012.00
11	FR3 Data Card	100	EA	43.24	4,324.00	48.10	4,810.00	45.00	4,500.00
12	Data Card Reader	1	EA	72.85	72.85	91.60	91.60	76.00	76.00
13	Option A03 HeartStart Data Messenger Software License	1	EA	1,927.00	1,927.00	112.39	112.39	2,075.00	2,075.00
14	Option A01 HeartStart Configure Software	1	EA	31.49	31.49	44.16	44.16	32.00	32.00
	SUBTOTAL				121,523.20		132,178.94		130,870.00
15	Trade-in of Philips FR2 AEDs	1	LOT		-2,850.00		-8,700.00		-5,800.00
	SUBTOTAL				118,673.20		123,478.94		125,070.00
	Sales Tax @ 8.75%				10,383.91		10,804.41		10,943.63
	TOTAL				129,057.11		134,283.35		136,013.63
	Warranty			5 yrs on FR3; 3 yrs battery		5 yrs on FR3; 1 free PM		8 years	
	Delivery time			14 - 30 days		2 - 3 days if in stock		40 days	
	Notes								