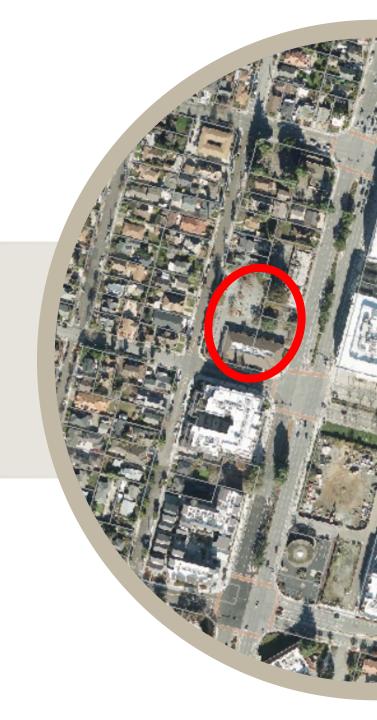


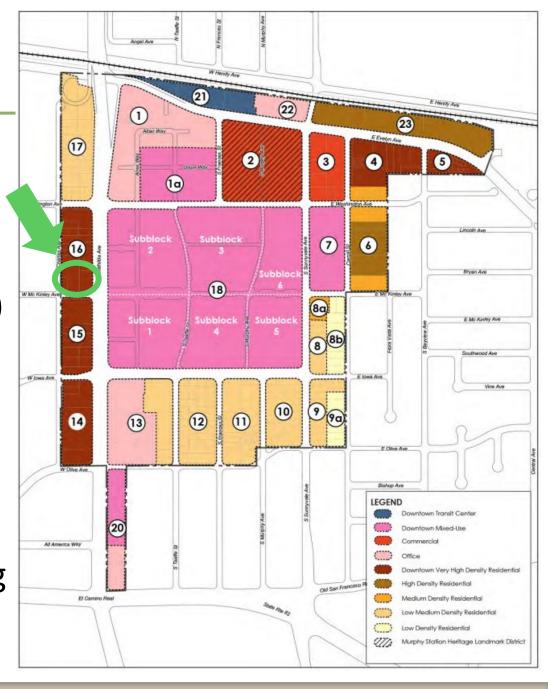
295 S. Mathilda Avenue

Tim Kirby, City Manager Trudi Ryan, Director of Community Development City Council Meeting September 9, 2025



295 S. Mathilda

- NW corner: S Mathilda & W McKinley
- Block 16 of Downtown Specific Plan
 - Very High Density Residential (since 2003)
- Affordable Housing
 - Good Size
 - Right Zoning
 - Good Location
- Adjacent to Low-Medium Density housing



295 S. Mathilda Avenue (Former Wells Fargo Site)

July 2023: MidPen Housing Corporation

- Purchase and Sale Agreement (PSA) with Wells Fargo Bank
- Intent to develop 120-140 affordable rental units
- City and MidPen discussed:
 - Interest in City ownership of Property
 - Potential partnership for a future 100% affordable housing development

August 2023: City Council

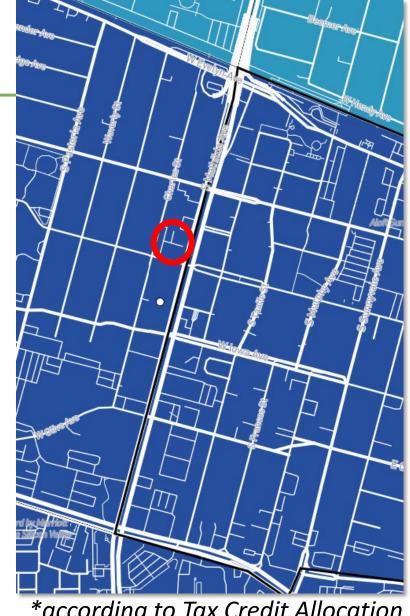
- Authorized Assignment of PSA and Exclusive Negotiating Agreement (ENA) between City & MidPen:
 - Purchase for \$7.35M (using Housing Mitigation funds)
 - ENA valid for 18 months with option for 12-month extension

Activity

- Since Sept 2023: City and MidPen
 - Continued negotiations
 - MidPen has completed all tasks required by the ENA including submittal of:
 - Planning application
 - Financing plan
 - Community Engagement Plan
 - ENA will expire unless both parties enter into a DDA prior to March 2026
- August 2024: City Council
 - Approved conditional award of \$1.5M for predevelopment activities for the proposed affordable housing project
 - Funds have not yet been disbursed

Current Status

- March 2025 submittal:
 - 122 units (3-6 stories)
 - Reduced # units from initial submittal
 - Height lowered on Mathilda and near Charles St.
 - Project competitive for low-income tax credits
 - Recently scheduled:
 - Public Outreach October 2
 - PC Study Session October 27
- CEQA exemption: in progress
- Property located in a Highest Resource area*
 - Provides competitive advantage in affordable housing financing programs



*according to Tax Credit Allocation Committee Opportunity Maps

ENA Terms

- Units for unhoused populations: Intent for 25% of units
 - Preference for unhoused families as unit sizes and design allow
 - Final unhoused unit count depends on financing opportunities
- No other specific project details (e.g, unit count, affordability requirements, and development timeline)
 - These items are subject to ongoing negotiations between the City and MidPen and will be described in further detail in the DDA.
- About 120 units (expressed in Staff Report, not in ENA)

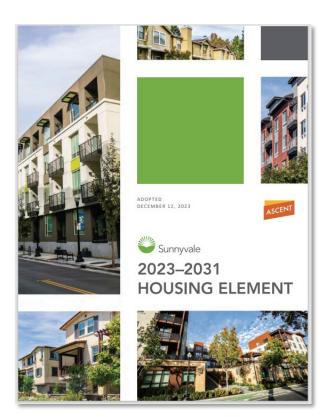
City Policy

COUNCIL POLICY

- 1.2.7 Acquisition, Leasing and Disposition of City-Owned Real Property - Section 1: Acquisition of Real Property for Municipal Purposes
- 2.3.3 Strategies for Affordable Housing and the Use of Housing Mitigation Fees

GENERAL PLAN: Housing Element

- GOAL H-1 PROVISION OF ADEQUATE HOUSING SITES
 - ◆ Policy H-1.1 Adequate Housing Sites
 - Policy H-1.2 Infill Development Near Transit and Employment Centers
 - Policy H-1.3 Additional Affordable Housing Opportunities in High Resource Areas



State and Local Housing Laws and Policies

- State laws that support higher density & affordable housing
 - Streamlining (CEQA, public hearings, outreach)
 - Density bonus (location, affordability)
 - Waivers & concessions (to local requirements e.g. height, setback, parking)

City Policy/Regulations

- ◆ Support housing in highest resource area especially affordable housing
- Private owners can take advantage of all state provisions
 - As property owner City has more influence on project design
- Partnership with housing developer is important

Highlights

MidPen Efforts

- Formal & informal outreach
- Responded to design concerns
- Ongoing commitment to collaborate

Neighborhood Concerns

- Other affordable housing nearby
- Height of Building
- Lack of Parking

Council Inquiries

- Can project scope be revisited?
- Can project serve more seniors with smaller units and fewer cars?

Council Discussion & Feedback

- Questions of MidPen regarding feasibility of changes
 - Unit mix/sizes
 - Populations served
 - Costs for ongoing operations various resident groups
- Questions of Staff regarding agreement status and provisions

Please, no comments/questions on Site Plan and Architecture

Planning Commission Action, appealable to Council