

## Attachment 2

## Net Cost Calculations

		Bay Counties <u>Waste Services</u> Base Proposal	Bay Counties <u>Waste Services</u> Alternatives	Zero Waste <u>Sunnyvale, LLC</u> Base Proposal	Zero Waste <u>Sunnyvale, LLC</u> Alternative	Current <u>Contract Cost</u>
Costs						
Tons MSW/Yard Trimmings to SMaRT		225,046	225,046	225,046	225,046	225,046
SMaRT Basic Annual Payment (2013 dollars)	A	\$ 11,958,031	\$ 12,138,440	\$ 14,084,828	\$ 13,650,696	\$ 12,001,465
Tons MSW to SMaRT		190,000	190,000	190,000	190,000	190,000
MSW Diversion rate		19.35%	20.34%	17.93%	17.93%	17.19%
Tons Diverted <sup>(1)</sup>		(36,763)	(38,642)	(34,075)	(34,075)	(32,660)
Tons Disposed at Landfill		153,237	151,358	155,925	155,925	157,340
Disposal Cost per ton (2013 dollars)		\$ 67.09	\$ 67.09	\$ 67.09	\$ 67.09	\$ 67.09
Total Kirby Landfill Disposal Costs	B	\$ 10,280,670	\$ 10,154,608	\$ 10,461,008	\$ 10,461,008	\$ 10,555,941
Subtotal - All Costs		\$ 22,238,701	\$ 22,293,048	\$ 24,545,836	\$ 24,111,704	\$ 22,557,406
Revenues						
Total Recycling Revenues		\$ 2,612,003	\$ 3,622,982	\$ 2,335,862	\$ 2,335,862	\$ 2,965,897
% Revenue Share - Cities		50.00%	50.00%	58.00%	58.00%	60.00%
Recycling Revenues - Cities	C	<u>\$ 1,306,002</u>	<u>\$ 1,811,491</u>	<u>\$ 1,354,800</u>	<u>\$ 1,354,800</u>	<u>\$ 1,779,538</u>
Net Cost to Cities (A+B-C)		\$ 20,932,700	\$ 20,481,557	\$ 23,191,036	\$ 22,756,904	\$ 20,777,867
Increase (Decrease) in annual Costs		\$ 154,832	\$ (296,310)	\$ 2,413,169	\$ 1,979,037	
Sunnyvale share of cost increase		\$ 77,416	\$ (148,155)	\$ 1,206,584	\$ 989,518	

(1) Adjusted both proposals to normalize diversion from moisture loss