

		Berkeley	East Palo Alto	Lodi
Definition & Findings	Based on economic findings	YES	YES	YES
	Definition of “local”	CITY OF BERKELEY	CITY OF EAST PALO ALTO (residents with less than 120% annual income)	SAN JOAQUIN COUNTY
Public Works Projs.	Applies to public projects above a threshold	ALL CITY PROJECTS	PROJECTS WITH VALUE \$50,000 OR MORE	PROJECTS WITH VALUE OF \$200,000 OR MORE
Private Developments	Applies to private projects receiving public benefit	PROJECTS OVER 7500 SQ FT	PROJECTS WITH PUBLIC SUBSIDY OF \$50,000 OR MORE	N/A
	Incentives for private development projects	NO	NO	N/A
Local Advertising	Exclusive to local workers	YES	YES	ENCOURAGES
	Requires exclusive local advertising period	YES—3 DAYS	NO	NO
	Requires use of local referral agency	YES	YES	NO
Program Elements	Requires use of local job training/apprenticeship programs	REFERRAL REQUIRED; USE IS NOT	YES	GOOD FAITH EFFORT
	Targets specific local employment (% of workforce)	NO	30% WORK HOURS	NO
	Includes wage requirements	NO	NO	NO
Compliance & Enforcement	Active monitoring by dedicated City Staff	NO	NO	NO
	Measure actual impact?	NO	NO	NO
	Compliance defined as: Meeting Targets (MT) or Good Faith Effort	GOOD FAITH	GOOD FAITH	GOOD FAITH
	Penalties for non-compliance	NO	YES	NO

		Pasadena	Richmond	Stockton
Definition & Findings	Based on economic findings	NO	YES	YES
	Definition of "local"	CITY OF PASADENA (with one-year residency)	CITY OF RICHMOND	CITY OF STOCKTON (with one year residency)
Public Works Projs.	Applies to public projects above a threshold	ALL CITY PROJECTS	PROJECTS WTH VALUE OF \$100,000 OR MORE	PROJECTS WITH VALUE OF \$100,000 OR MORE
Private Developments	Applies to private projects receiving public benefit	ALL PRIVATE PROJECTS RECEIVING ANY PUBLIC SUBSIDY	PROJECTS WITH PUBLIC SUBSIDY OF \$100,000 OR MORE	NO
	Incentives for private development projects	YES (40-50% construction tax rebate for projects over \$50,000; but ineffective)	YES (pay up to ½ salary for up to 4 months)	NO
Local Advertising	Exclusive to local workers	YES	YES	NO, but includes 10 days advertising locally
	Requires exclusive local advertising period	NO	YES	NO, but 10 days local advertising required
	Requires use of local referral agency	YES	YES	YES
Program Elements	Requires use of local job training/apprenticeship programs	YES	YES	YES
	Requires specific local employment (% of workforce)	15%	25%	50% labor hours
	Includes wage requirements	NO	NO	NO
Compliance & Enforcement	Active monitoring by dedicated City Staff	YES	YES	NO
	Measure actual impact?	YES (38% local hiring)	YES (35-40%)	NO
	Compliance defined as: Meeting Targets (MT) or Good Faith Effort	GOOD FAITH	GOOD FAITH	GOOD FAITH
	Penalties for non-compliance	LOSS OF CITY ASSISTANCE	YES--\$1,000 OR 1%	BARRED FROM FUTURE WORK WITH CITY (never tried)