

Ms. Deanna J. Santana
City Manager
City of Sunnyvale
456 W. Olive Avenue
Sunnyvale, CA 94086

31 August 2015

Dear Ms. Santana

As a means to assist the City of Sunnyvale and other municipalities in considering and perhaps participating in the development of Automated Transit Network (ATN) technology, Urban Systems Laboratories has proposed the creation of a formal public-private ATN Development Partnership, outlined to the City in a separate document. This partnership will provide crucial financial support needed to conduct the foundational analyses, evaluations, planning, regulatory coordination, fundraising, and other work that will form the basis of a much larger technology maturation program.

As you know, Sunnyvale Councilmember Jim Davis has requested and offered to host an Organizing Conference on 8 October 2015 to discuss among a core group of interested public and private participants the formation of this partnership and its specific terms. Urban Systems has suggested that each participant consider the immediate contribution of a small initial amount (\$10K USD) for the purpose of formalizing the partnership and to perform initial planning, partnership development, and fundraising work.

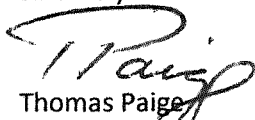
The City would be joining the City of San José, which has previously committed, and perhaps the other municipalities to which Councilmember Davis has extended an invitation. To date, the private sector participants that have expressed an interest in the partnership, and that have confirmed both their attendance at the Conference and their willingness to provide financial support are:

2getthere, B.V.	Utrecht, the Netherlands
Taxi 2000 Corporation	Fridley, MN, USA
Magnovate Ltd.	Edmonton, Alberta, Canada
Swift Tram Incorporated	Boulder, CO, USA
skyTran Incorporated	Mountain View, CA, USA

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I trust that this provides you with the information you need to consider the City's further participation. Please feel free to contact me if you have any further questions.

Sincerely



Thomas Paige
President, Urban Systems Laboratories