## **Existing City Assets and Potential Revenues**

Description	Potential Revenue (in \$ Millions)
Existing General Fund Revenue	·
<ul> <li>Infrastructure Fund - \$1.5 M/year currently set a side – unallocated</li> </ul>	
<ul> <li>Facilities Fund ~ \$400 K /year for Civic Center repairs. A new or</li> </ul>	
renovated Civic Center would reduce the need for repairs	
NOVA Space rental – currently \$330 K/year	
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Assume from the three sources above an annual revenue stream of \$2 M is	\$35 M
pledged for debt service. Assume a 4% interest rate and 30 year term.	
Land	
<ul> <li>Former Onizuka Air Force Station (2 parcels 5.02 acres)</li> </ul>	
• 1484 Kifer Road (4.74 acres) \$11 M	
<ul> <li>Downtown Charles Street (9 Gen. Fund parcels 1.44 acres)</li> </ul>	
Total \$36 M	\$36 M
Civic Center	
<ul><li>Office \$6.5 M/acre</li></ul>	
<ul><li>Residential \$6.5 - \$7.0 M/acre</li></ul>	
o Hotel \$3.5 M/acre	
<ul> <li>Civic Center Prototype F assumed 2 acres \$0 to \$14 M</li> </ul>	
<ul> <li>Assume no revenue from the sale of land at the Civic Center</li> </ul>	
based on staff recommendation	\$0 M
Use of Current General Fund Reserves	
<ul> <li>Capital Projects reserve \$8.6 M currently unallocated</li> </ul>	
• Infrastructure Fund \$7.1 M current balance + \$1.5 M FY 16-17 allocation	
= \$8.6 total	\$17 M
Other Funding Sources	
Park Dedication Fees - Quantities of park space vary significantly among	\$8 M
the prototypes. Assume 10 acres of park space and related parking with development costs of \$800 K/acre	
<ul> <li>Enterprise Funds – This funding source would be available to fund a</li> </ul>	\$19 M
portion of City Hall. Staff dedicated to providing utility services or	
development review services are funded by separate enterprise funds.	
Enterprise funds should pay a fair share the costs related to office space	
to support those services.	
<ul> <li>Costs for City Hall vary among the alternatives from \$56 M to</li> </ul>	
\$72 M with an average among all prototypes of \$64 M.	
<ul> <li>Based on a preliminary analysis assume 30% of City Hall space is</li> </ul>	
allocated to enterprise funds	
<ul> <li>PEG (TV Broadcasting) – PEG funds are a revenue from cable TV</li> </ul>	\$1 M
providers for local television broadcasting and can be used to fund	
capital facilities and equipment.	
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Total Estimated Potential Revenue	\$116 M