

Invitation for Bids No . F18-204
Palo Alto Networks Networking Equipment

Futurenet Group 12801 Auburn St Detroit, MI 48223 Jay Mehta	Integrated Archive Systems 1121 N. San Antonio Rd #D100 Palo Alto, CA 94303 Tim Nedom	CenturyLink Communications LLC 100 Centurylink Dr Monroe, LA 71203 Kendrick Dukes
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BID ITEMS	Make	Part #	Model Type	Description	Qty	UOM	Unit Price	Total	Unit Price	Total	Unit Price	Total
1	Palo Alto	PAN-PA-3060	FIREWALL	PAN-PA-3060	4	ea	\$ 33,372.00	\$ 133,488.00	\$ 21,600.00	\$ 86,400.00	\$ 33,230.77	\$ 132,923.08
2	Palo Alto	PAN-PA-3060-GP-3YR-HA2	SUBSCRIPTION	Global Protect subscription 3 year prepaid for device in an HA pair, PA-3060	4	ea	\$ 12,338.37	\$ 49,353.48	\$ 11,180.40	\$ 44,721.60	\$ 12,286.15	\$ 49,144.60
3	Palo Alto	PAN-PA-3060-TP-3YR-HA2	SUBSCRIPTION	Threat prevention subscription 3-year prepaid for device in an HA pair, PA-3060	4	ea	\$ 12,338.37	\$ 49,353.48	\$ 11,180.40	\$ 44,721.60	\$ 12,286.15	\$ 49,144.60
4	Palo Alto	PAN-PA-3060-URL4-3YR-HA2	SUBSCRIPTION	PANDB URL Filtering subscription 3-year prepaid for device in an HA pair, PA-3060	2	ea	\$ 12,338.37	\$ 24,676.74	\$ 11,180.40	\$ 22,360.80	\$ 12,286.15	\$ 24,572.30
5	Palo Alto	PAN-PA-3060-WF-3YR-HA2	SUBSCRIPTION	WildFire subscription 3-year prepaid for device in an HA pair, PA-3060	2	ea	\$ 12,338.37	\$ 24,676.74	\$ 11,180.40	\$ 22,360.80	\$ 12,286.15	\$ 24,572.30
6	Palo Alto	PAN-SVC-PREM 3060-3YR	EXTENDED COVERAGE	Premium support 3-year prepaid, PA-3060	4	ea	\$ 13,522.87	\$ 54,091.48	\$ 13,129.00	\$ 52,516.00	\$ 13,465.64	\$ 53,862.56
7	Palo Alto	PAN-SFP-LX	HW TRANSCEIVER	SFP form factor, LX 1Gb optical transceiver, 10Km reach, SMF, duplex LC, IEEE 802.3ab 1000BASE-LX compliant	6	ea	\$ 927.00	\$ 5,562.00	\$ 840.00	\$ 5,040.00	\$ 923.08	\$ 5,538.48
8	Palo Alto	PAN-SFP-PLUS-LR	HW TRANSCEIVER	SFP+ form factor, LR 10Gb optical transceiver, long reach 10Km, SMF, duplex LC, IEEE 802.3ae 10GBASE-LR compliant	4	ea	\$ 1,854.00	\$ 7,416.00	\$ 1,680.00	\$ 6,720.00	\$ 1,846.15	\$ 7,384.60

9	Palo Alto	PAN-SFP-PLUS-SR	HW TRANSCEIVER	SFP+ form factor, SR 10Gb optical transceiver, short reach 300m, OM3 MMF, duplex LC, IEEE 802.3ae 10GBASE-SR compliant	8	ea	\$ 1,390.50	\$ 11,124.00	\$ 1,260.00	\$ 10,080.00	\$ 1,384.62	\$ 11,076.96
10	Palo Alto	PAN-PA-3020	FIREWALL	PALO ALTO NETWORKS PA-3020 (DR)	1	ea	\$ 12,978.00	\$ 12,978.00	\$ 11,760.00	\$ 11,760.00	\$ 12,923.08	\$ 12,923.08
11	Palo Alto	PAN-SVC-PREM-3020-3YR	EXTENDED COVERAGE	Premium Support 3-year prepaid, PA-3020	1	ea	\$ 5,264.33	\$ 5,264.33	\$ 5,111.00	\$ 5,111.00	\$ 5,242.05	\$ 5,242.05
12	Palo Alto	PAN-M-500	CHASSIS	Palo Alto Networks M-500 chassis with 4TB storage (4x2TB RAID certified drives) and 4 post rack mount rails	1	ea	\$ 23,175.00	\$ 23,175.00	\$ 20,000.00	\$ 20,000.00	\$ 23,076.92	\$ 23,076.92
13	Palo Alto	PAN-M-500-P-25	LICENSE	Panorama central management software license, 25 devices or log collector for the M-500	1	ea	\$ 9,270.00	\$ 9,270.00	\$ 8,400.00	\$ 8,400.00	\$ 9,230.77	\$ 9,230.77
14	Palo Alto	PAN-SVC-PREM-M-500-P-25-3Y	EXTENDED COVERAGE	Premium support 3-year prepaid, Panorama M-500 25 devices, PAN-DB Private Cloud or log collector	1	ea	\$ 13,151.04	\$ 13,151.04	\$ 12,768.00	\$ 12,768.00	\$ 13,095.38	\$ 13,095.38
15	Palo Alto	PAN-TRAPS-B-3YR	SUBSCRIPTION	Traps Advanced Endpoint Protection for agents, tier B, 3-year prepaid, includes Premium Support	1200	ea	\$ 756.43	\$ 907,716.00	\$ 41.62	\$ 49,944.00	\$ 75.32	\$ 90,384.00
16	Palo Alto	CH-PAN-EDU-221-VIRTUAL	TRAINING	Virtual Training - PANW 221 - Panorama Essentials - 2 Day - Virtual	4	ea	\$ 1,995.00	\$ 7,980.00	\$ 1,800.00	\$ 7,200.00	\$ 1,743.59	\$ 6,974.36
17	Palo Alto	CH-PAN-EDU-311-VIRTUAL	TRAINING	Virtual Training - PANW 311 - Advanced Troubleshooting 3 Day - Virtual	4	ea	\$ 2,995.00	\$ 11,980.00	\$ 2,700.00	\$ 10,800.00	\$ 2,615.38	\$ 10,461.52

18	Palo Alto	CH-PAN-EDU-210-VIRTUAL	TRAINING	Virtual Training : Palo Alto Networks 210 :Core Five Day course, Virtual	2	ea	\$ 4,995.00	\$ 9,990.00	\$ 4,495.50	\$ 8,991.00	\$ 4,358.97	\$ 8,717.94
19	Palo Alto	CH-PAN-EDU-281-VIRTUAL	TRAINING	Virtual Training- TRAPS 3.4: INSTALL, CONFIGURE, AND MANAGE (EDU-281) - 2-Day Virtual	2	ea	\$ 1,995.00	\$ 3,990.00	\$ 1,347.75	\$ 2,695.50	\$ 1,743.59	\$ 3,487.18
20	Palo Alto			Professional services – Installation/configuration of all equipment and migration services.	1	Lump Sum	\$ 10,000.00	\$ 10,000.00	\$ 81,000.00	\$ 81,000.00	\$ 20,920.47	\$ 20,920.47
				Subtotal				\$ 1,375,236.29		\$ 513,590.30		\$ 562,733.15

Notes:

1. The bid submitted by Futurenet Group contained math error in bid item #15, resulting in a price discrepancy of \$816,944.40. In accordance with the City's bid requirements, the unit price prevails.