June 6, 2018

Trudi Ryan, Director
Community Development
City of Sunnyvale
456 W. Olive Ave.
Sunnyvale, CA 94086

RE: GPI Request Letter - 932 and 950 Kifer Road

Dear Trudi:

On behalf of Intuitive Surgical, Inc. (Intuitive) I am writing to request a General Plan Initiation (GPI) for two Intuitive owned properties, 932 and 950 Kifer Road, to be added to the boundary of the Lawrence Station Area Plan (LSAP) as part of the current update to the LSAP. Intuitive is the largest single property owner in the LSAP, participating in the LSAP process early on and through adoption. In addition to our properties owned within the LSAP, we own multiple Sunnyvale properties outside of the LSAP. We have very much appreciated being a partner with the City of Sunnyvale over the years and throughout the initial LSAP process.

As you know, Intuitive is a global technology leader in minimally invasive robotic-assisted surgery. The Company's *da Vinci*® Surgical System enables surgeons to operate minimally invasively through a few small incisions or the belly button from a nearby ergonomic console. The *da Vinci* System features a magnified 3D HD vision system and tiny wristed instruments that bend and rotate far greater than the human hand. As a result of this technology, *da Vinci* enables surgeons to operate with enhanced vision, precision and control. Most recently, we announced FDA clearance of the *da Vinci* SP System for urologic surgical procedures allowing surgeons the ability to enter the body through a single, small incision.

We are proud to call Sunnyvale our home and global headquarters. With our innovation and success in the medical industry, our employee base has grown to more than 4,600 worldwide and we current employ more than 3,000 emplyees in Sunnyvale. We are also proud to employ a diverse workforce performing a wide range of corporate functions including administration, research and development, engineering, IT and logistics, as well as manufacturing and assembly of many products all here in Sunnyvale.

Given our continued growth and business requirements, it is critical to our business that we both unify and intensify our campus west of Lawrence Expressway along Kifer Road, where the majority of our properties are located. We currently occupy the headquarters building at 1020 Kifer Road and own 932, 945 and 950 Kifer Road. We are currently constructing additional manufacturing, engineering and R&D buildings at 1050 and 1090 Kifer Road at this time. We also own and occupy multiple additional buildings east of Lawrence Expressway.

Intuitive Surgical
1020 Kifer Road
Sunnyvale, California 94086

Ph: 408.523.2100
Fax: 408.523.1390
www.intuitivesurgical.com

We are requesting the addition of 932 and 950 Kifer Road to the boundary of the LSAP to enable us to remain and grow in Sunnyvale by intensifying business uses and operations on those properties with increased FAR and new buildings under the LSAP. With the current update to the LSAP to consider more housing opportunities in the plan area, the addition of these two parcels not only allows Intuitive to remain in Sunnyvale, but ensures continued land designated for employment uses in the LSAP area. As we unify the campus west of Lawrence Expressway, the addition to the LSAP also creates the opportunity for our properties east of Lawrence Expressway to fulfill the housing goals of the City of Sunnyvale and help transition and implement the housing objectives of the LSAP.

We very much appreciate the City of Sunnyvale's past support of Intuitive's presence, retention and growth in Sunnyvale. We look forward to our continued collaboration as the City updates the LSAP.

Please don't hesitate to contact me if you have question or need additional information. I can be reached at 408.523.8925 or larry.crist@intusurg.com.

Sincerely,

Larry Crist

Larry Crist

Sr. Director, Global Real Estate, Facilities and Indirect Purchasing

Intuitive Surgical, Inc.

INTUITIVE
SURGICAL

June 19, 2018

Trudi Ryan, Director
Community Development
City of Sunnyvale
456 W. Olive Ave.
Sunnyvale, CA 94086

RE: GPI Request Letter Update – 932, 945 and 950 Kifer Road

Dear Trudi:

On behalf of Intuitive Surgical, Inc. (Intuitive) I am writing to follow up on our request for a General Plan Initiation (GPI) for two Intuitive owned properties, 932 and 950 Kifer Road, to be added to the boundary of the Lawrence Station Area Plan (LSAP) as part of the current update to the LSAP.

As you know, we recently requested the addition of 932 and 950 Kifer Road to the boundary of the LSAP to enable us to remain and grow in Sunnyvale by intensifying business uses and operations on those properties with increased FAR and new buildings under the LSAP. As we have reviewed the application with the City, the City has requested that we incorporate 945 Kifer Road in the GPI request. With this letter we request the addition on 945 Kifer Road (205-40-002).

We very much appreciate the City of Sunnyvale's past support of Intuitive's presence, retention and growth in Sunnyvale. We look forward to our continued collaboration as the City updates the LSAP.

Please don't hesitate to contact me if you have question or need additional information. I can be reached at 408.523.8925 or larry.crist@intusurg.com.

Sincerely,

Larry L. Crist
Larry Crist (Jun 21, 2018)

Larry Crist

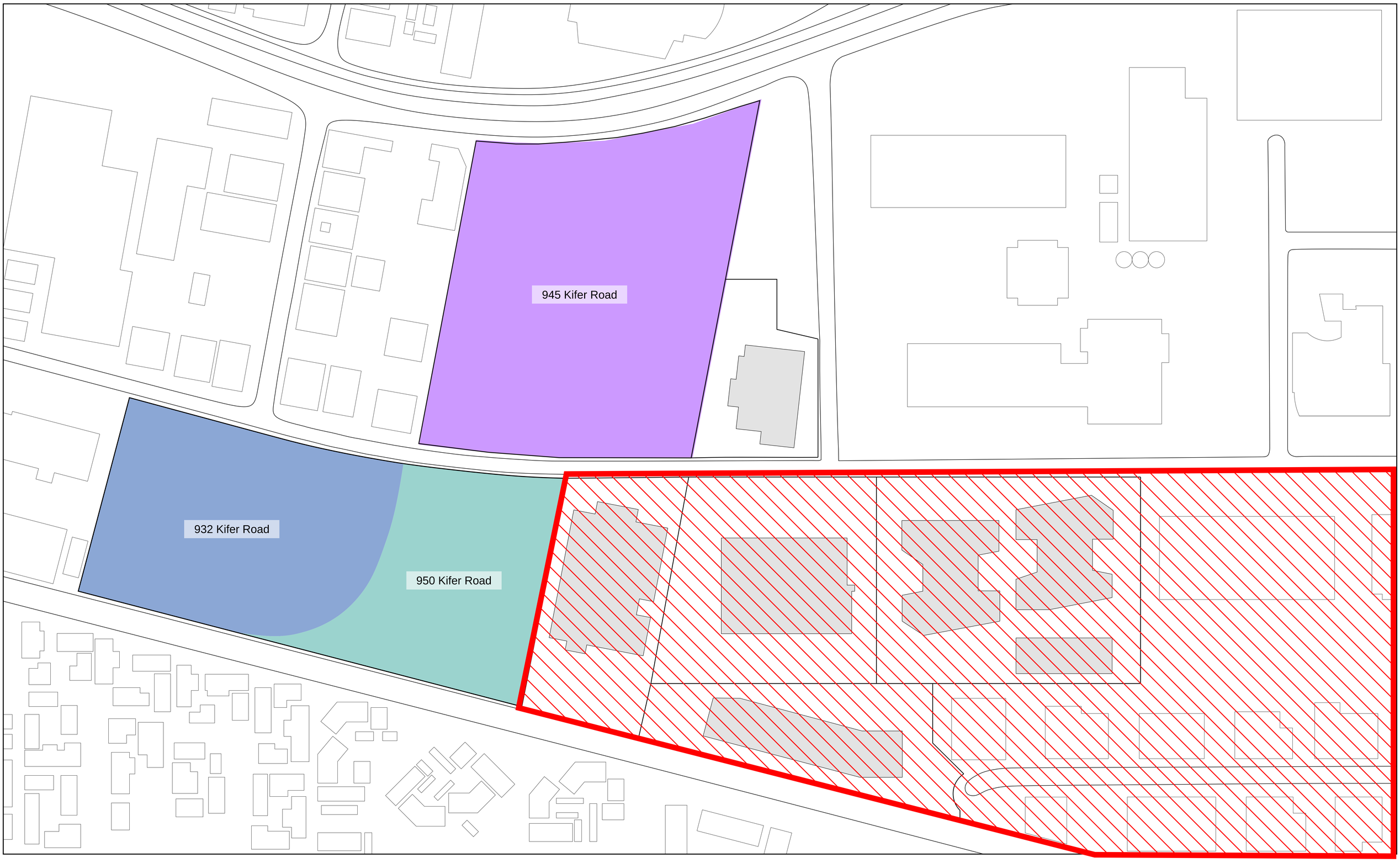
Sr. Director, Global Real Estate, Facilities and Indirect Purchasing

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Current LSAP Boundary



Proposed change to LSAP Boundary

