



Sunnyvale



Bay County Waste Services – Review of RFP Package for Solid Waste and Recycling Collection Services

City Council
February 4, 2020



Agenda

- Background
- RFP Package Highlights
- The Role of SB 1383
- New Services
- Next Steps



Background

- Bay Counties Waste Services (BCWS, dba Specialty, Inc) collects recyclables, organics and solid waste
- Current franchise and agreement expire on June 30, 2021
- Council previously
 - ◆ Determined feasibility of awarding new single source franchise
 - ◆ Reviewed results of BCWS performance review
 - ◆ Directed staff to conduct a “single-source” RFP process



RFP Package and Process Highlights

- Communication guidelines
- Package
 - ◆ “Mini-RFP” – process and service requests
 - ◆ Draft agreement – first full rewrite in over 15 years
 - ◆ Cost forms – sets new baseline; isolates new program pricing
- Staff is seeking direction tonight on release of the RFP package to BCWS

Key Package Features

- Retains current strong protections
- Provides term of seven years (or ten years)
- Updates agreement
- Includes performance review in agreement
- Addresses key regulatory drivers: AB 1826 and SB 1383
- Coordinates with SB 1383 ramp up during FY 20-21

SB 1383 Short-Lived Climate Pollutants (Lara, 2016)



Achieving the Goals

1. Collect and process organic materials from all generators
2. Close the loop – Use processed organics as fuel and compost
3. Smart purchasing to reduce food waste
4. Rescue unwanted food for the hungry

SB 1383 – Key Issues



- Compliance is direct responsibility of local jurisdictions
- Regulations are complex
- Regulations are still in draft; final regs to be issued in 1st quarter
- Staff will brief Council in detail once regs are finalized
- SB 1383 and final agreement will require changes to Municipal Code

SB 1383 - Role in the RFP Process

- Initial requirements begin January 2022; ideal timing
- Draft agreement incorporates key requirements
- Draft agreement based on 3rd round of draft regs (issued October 2019)
- Staff goal: Address key issues in BCWS package without committing Council to specific actions
- The final agreement may require revision to reflect the final regulations

Highlights of Potential New Services



Single-Family

- Add reuse to single family bulky collections
- Add cart washing to increase FoodCycle participation



Multi-Family

- Add FoodCycle, or similar food scrap recycling program
- Ensure collection of yard trimmings
- Provide on-call bulky material collection program

Highlights of Potential New Services



Commercial

- Expand collection of food scraps
- Ensure collection of yard trimmings



City Facilities, Parks, and Schools

- Add collection of food scraps (City facilities)
- Ensure collection of yard trimmings

Highlights of Potential New Services



Downtown Service Area

- Add collection options for dense, mixed-use developments

Technical Assistance/ Public Outreach

- Roles for BCWS, contracted specialists, City



Photo: Specialty

Vehicle Fleet and Fuel

- Initial transition to RNG
- Longer term transition to electric vehicles

Next Steps

Activity	Preliminary Schedule
City Issues RFP to BCWS	By February 14, 2020
BCWS Submits of Proposal	April 3, 2020
Staff Completes Evaluation	Mid-May
Council Study Session	Mid-June
Complete Negotiations	Late August
Council Award	Mid-September
Commencement of New Agreement	July 1, 2021

If the Single-Source Approach is Unsuccessful

Conduct A Competitive Process:

1. If BCWS does not provide an acceptable proposal and/or
2. If the result of negotiations does not meet City needs

Contingency:

1. Conducting a competitive process will require added time
2. City should have a sole option in place to enter into a one-year agreement with BCWS for FY 2021-22
3. Staff will return to Council at a later date regarding the status of this option

Staff Recommendation

Approve the issuance of a Request for Proposal package (“Mini-RFP, Draft Agreement and Cost Forms to Bay Counties Waste Services, dba Specialty, Inc., for Solid Waste and Recycling Collection Services.

Questions

